GL BAJAJ
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## POST GRADUATE DIPLOMA IN MANAGEMENT (2020-21) <br> END TERM EXAMINATION (TERM -I)

| Subject Name: Quantitative Techniques for Managers | Time: $\mathbf{0 2 . 3 0}$ Hrs. |
| :--- | :--- |
| Sub. Code: PG $\mathbf{0 4}$ | Max Marks: $\mathbf{6 0}$ |

Sub. Code: PG 04
Max Marks: 60

## Note:

1. All questions are compulsory. Section $A$ carries 10 marks: 5 questions of 2 marks each, Section B carries 30 marks having 3 questions (with internal choice question in each) of $\mathbf{1 0}$ marks each and Section C carries 20 marks one Case Study having 2 questions of 10 marks each.

## SECTION - A

Attempt all questions. All questions are compulsory. $2 \times 5=10$ Marks
Q. 1 (A): Define and differentiate between Mean, Mode and Median with example.
Q. 1 (B): Which Player is more consistent?

|  | Player A | Player B |
| :--- | :--- | :--- |
| Batting Average | 82 | 89 |
| Variance of scores | 25 | 36 |

Q. 1 (C): Define the concept and applicability of Multiple Regression.
Q. 1 (D): Discuss the importance of Inferential Statistics in Business Decision Making.
Q. 1 (E): How 3-yearly moving averages method help in the Business forecasting?

## SECTION - B

Attempt all questions

$$
3 \times 10=30 \text { Marks }
$$

Q.2: A. Explain Lorenz Curve with its interpretation.

OR
B. Differentiate between Probability and Non-Probability Sampling techniques.
Q.3: A. Find the Variance and Standard deviation for the following distribution

| Profits <br> (Rs. Crore ) | $0-10$ | $10-20$ | $20-30$ | $30-40$ | $40-50$ | $50-60$ | $60-70$ | $70-80$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number <br> of Companies | 4 | 12 | 24 | 36 | 20 | 18 | 8 | 5 |

## OR

B. Explain different measures of central tendency and mention advantages of Arithmatic Mean.
Q.4: A. Explain Qualitative Methods of Forecasting.

OR
B. Predict the estimated Production for the year 2025 based on the data using regression trend analysis.

| Year | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Production (Tonnes) | 170 | 180 | 182 | 173 | 184 | 189 | 182 |

## SECTION - C

Read the case and answer the questions
$10 \times 02=20$ Marks
Q. 5: Case Study:

A Company produced Tea every economic year, the tea production of a company are as follows:

| Year | Production <br> [‘000 lbs.] | Year | Production <br> [‘000 lbs.] |
| :---: | :---: | :---: | :---: |
| 1986 | 165 | 1998 | 280 |
| 1987 | 178 | 1999 | 351 |
| 1988 | 236 | 2000 | 320 |
| 1989 | 213 | 2001 | 370 |
| 1990 | 180 | 2002 | 366 |
| 1991 | 163 | 2003 | 325 |
| 1992 | 150 | 2004 | 256 |
| 1993 | 187 | 2005 | 304 |
| 1994 | 210 | 2006 | 291 |
| 1995 | 237 | 2007 | 271 |
| 1996 | 203 | 2008 | 274 |
| 1997 | 215 | 2009 | 272 |

## Question:

Q 5 (A): Draw a time series graph on a graph paper relating to the following data and show the trend by free hand curve

Q 5 (B): Comment on the trend by giving emphasis in the component of time series and business cycle and comment on the company's position and elaborate the stage or year of production according to the business cycle.

## Mapping of Questions with Course Outcome

| Question Number | COs | Marks Allocated |
| :--- | :--- | :--- |
| Q. 1: | CO1 | 10 marks |
| Q. 2: | CO2 | $\mathbf{1 0}$ marks |
| Q. 3: | CO3 | $\mathbf{1 0}$ marks |
| Q. 4: | CO4 | $\mathbf{1 0}$ marks |
| Q. 5: | CO3, CO4 | 20 marks |

